



**Nexi and Engineering Group:
NOVA, advanced digital banking platform, is born**

*Comprehensive, scalable and customizable,
NOVA will bring concrete benefits to European banks and businesses*

*A unique competence center in Europe
that will ensure innovation, high specialization and multi-country operations*

Milan June 17, 2024 – Nexi, the leading PayTech in Europe, and **Engineering Group**, international leader in the digitalization of processes for businesses and Public Administration, will develop a business partnership in digital banking and give life to **NOVA**, a technology platform designed for different business segments from SMEs to Large Corporate, characterized by a configurable service portfolio and a modular, natively open and cloud-oriented architecture. A new solution that will bring together the best of the expertise and proprietary solutions of the two leading companies in the industry.

Thanks to this solution, **Enterprises** - through their Financial Institutions of reference - will be able to benefit from the most advanced "Digital Corporate Banking" functionalities through a single platform, capable of responding to the needs of every sector and business scale, offering maximum flexibility, customized tools and interfaces, high scalability and high operational efficiency.

Expected benefits also for **Financial Institutions**: in fact, NOVA will enable them a personalized management of Digital Corporate Banking solutions for businesses through the accelerated implementation of new services and an ecosystem of offerings based on their own and partner products such that management costs are optimized.

The partnership between Nexi and Engineering Group will also ensure the best specialized skills by combining the experience and know-how of the PayTech, which in corporate banking already manages more than 500 thousand locations, and the specialized skills of the 15 thousand employees of Engineering Group, present in 70 locations located in Europe, the United States and South America.

This is an agreement for the growth of a market that will give a significant boost to the remote banking offering, a strategic channel for the future of corporate and small business banking, for the success of which a specialized approach and strong investments are essential for its development.



*"Thanks to this collaboration, we are providing banks with a state-of-the-art platform capable of offering a solution tailored to all businesses, guaranteeing them maximum flexibility, broad service coverage and modularity, and customization possibilities." – **comments Renato Martini, Digital Banking Solutions Director at Nexi Group** – "This is a radical leap in the ecosystem of digital banking services for businesses as until now, there had been a lack of a single technology platform dedicated to businesses that served both large and small businesses, the latter of which are now typically managed with variants of the private".*

*"With NOVA, we offer all European Financial Institutions a tool designed to manage ecosystems designed and built for different business segments. A best-in-class solution that not only responds to market challenges, but represents an unprecedented opportunity to optimize costs, customize offerings and rapidly scale your business. NOVA," – **comments Stefano Achermann, Vice President Financial Services of Engineering Group** – "is our answer to the need for a tailored Digital Corporate Banking that is flexible and open to continuous innovation. Through our collaboration with Nexi we will put our expertise and leadership in the world of solutions and services to the corporate segment at the disposal of the European financial services industry."*

NOVA platform, thanks to a data-driven architecture based on APIs and micro-services, is designed to ensure continuous innovation, high scalability and multi-country operations. It also offers the opportunity to open digital banking to rapid and "seamless" integration with partner services, extending the end-to-end "value chain" to the end customer. The use of the Cloud also makes the solution scalable, enabling resilient performance to business jumps in scale. Intelligent engines on the Front End and AI enable interfaces and experience to be tailored to specific user needs.

Nexi

Nexi is Europe's PayTech, present in high-growth, attractive European markets and in technologically advanced countries. Listed on the MTA of Borsa Italiana, Nexi has the scale, geographic reach and capabilities to lead the transition to a cashless Europe. With its portfolio of innovative products, ecommerce expertise, and industry-specific solutions, Nexi can provide flexible support for the digital economy and the entire global payments ecosystem across a wide range of different channels and payment methods. Nexi's technology platform and best-in-class professional expertise in the industry enable the company to operate best in three market segments: Merchant Solutions, Issuing Solutions, and Digital Banking Solutions. Nexi continuously invests in technology and innovation, focusing on two core principles: to meet, together with its Partner Banks, the needs of its customers and to create new business opportunities for them. Nexi is committed to supporting people and businesses of all sizes by transforming the way people pay and businesses accept payments, offering customers the most innovative and reliable solutions to enable them to better serve their customers and grow. This is how Nexi drives progress for the benefit of all: by simplifying payments and enabling people and businesses to build closer relationships and grow together. www.nexi.it
www.nexigroup.com

Engineering Group

Engineering Group is the Digital Transformation Champion, a leader in Italy and continuously expanding worldwide, with about 12,000 employees and more than 60 locations. Engineering supports companies and organizations to continually evolve through a deep understanding of business processes in all market segments, leveraging the opportunities offered by advanced digital technologies and proprietary solutions, thanks to 40+ years of experience. The Group integrates best-of-breed market solutions and managed services and continues to expand its expertise through M&A and partnerships with leading technology players. Engineering invests heavily in innovation, through its R&I division, and in human capital, through its IT & Management Academy. Engineering positions itself as a key player in creating digital ecosystems to connect diverse markets, developing composable solutions for continuous business transformation.

www.eng.it

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